



Brentnalls Construction

Chartered Accountants
and Advisors



Construction, Building & Allied Services

providing specialised services and expertise

we care about your future

brentnalls-sa.com.au

Chartered Accountants & Advisors



An Independent **Brentnalls** Accounting Alliance Member

Brentnalls | Construction

we care about your future

Our success is measured by the positive difference we make in our clients businesses and lives, in what we do now and what we plan for their future. We believe in delivering value through timely proactive advice and quality core services.

Our vision is underpinned by our five core values:

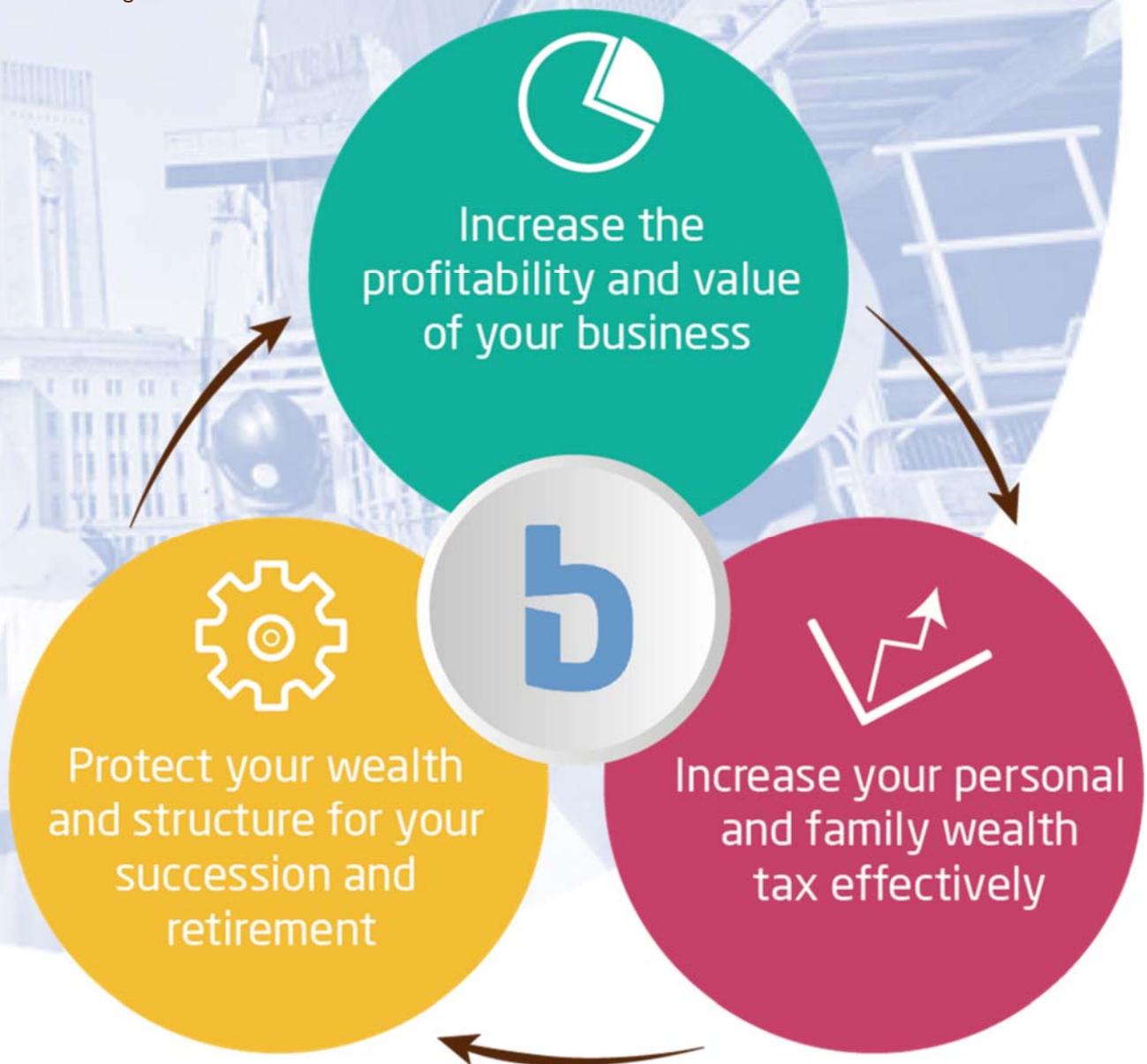
- Independent
- Proactive
- Respectful
- Supportive
- Knowledgeable

Our services

We are your trusted advisor as well as providing fundamental tax, accounting and compliance services.

We provide the tools and services to ensure that you are in control of your business.

Our construction services team not only want to support your business to be a success but we also want to help you achieve your personal wealth goals.



partner for life

your **goals**, our passion, we make it a **happen**

We offer guidance and advice to improve viability, performance and enhance your business growth potential through our financial and business service offerings, all within our three step process as follows:



- Strategic Planning
- Pricing & Estimating for Jobs
- Management of Reporting
- Business & Data Analytics
- Cashflow, Budgeting & Financial Modeling
- Managing Job Costs & Profit Margins
- Software Solutions & Bookkeeping
- Efficiency Review



- Accounting
- Compliance
- Tax Minimisation & Tax Planning
- Property Investment Analysis
- Wealth Creation Planning



- Succession & Retirement Planning
- Asset Protection
- Risk Management

We will work hard to build a relationship founded on trust, integrity, communication, respect understanding and partnership.

We care about our future so we can secure your peace of mind.



So, when people ask,
“why are you different from other firms?”
the answer is we appreciate that to be
your trusted advisor we need to
understand your industry.

we are here to **protect** your **future** through

Our strength

Brentnalls strength is in our teams capability across our collective understanding and depth of industry knowledge.

We are involved at state and national levels in the construction sector and always strive to remain informed of all changes and challenges you might be faced with.

Our network

Brentnalls Construction enjoys independent relationships with the connections that we have established in support of your business.

What makes Brentnalls Construction different?

Christina Gulliver, Partner said, “We have a specialised team of advisors with combined experience in excess of 100 years in the construction sector. We understand the nuances of the industry and can connect you with specialist construction industry consultants such as:

- Construction Consultants,
- Bankers,
- Financial Planners, and
- Lawyers.”

Benefits to your business

Trust, understanding and partnership are the foundations of our firm, and you can depend on us for the committed responses required to change outcomes such as:

- A trusted partner to assist and support your business for life.
- Advice is targeted and directly related to your business and personal goals.
- We provide the business tools and strategies for essential business management.

We want to see you succeed, and to make sure that your pathway to success is as smooth as it can be. This is why Brentnalls Construction will treat your business, your wealth and your ambitions as carefully as we do our own.

Call now for a consultation
on 08 8241 8444



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our construction team

Rick Albertini—Managing Partner

Over 20 years in the sector assisting many Construction, Civil and Facilities Management clients. Rick understands what is required when providing support and advice. Rick is passionate and dedicated to achieving the results, whilst working collaboratively with clients and key stakeholders. Rick is ready to drive profitability and work towards a more effective and efficient business.



Christina Gulliver—Partner

Over 12 years experience working in the construction industry, Christina is up-to-date with industry specific ATO requirements and ensures her clients are compliant. With considerable experience in job reporting, margin analysis and benchmarking, Christina has assisted many of her clients to continually monitor and improve profitability on a timely basis and sits on a number of advisory boards.



Sally Storey—Partner

Sally has worked with tradespeople for many years, helping them overcome issues with cashflow, tax planning, employment and profitability. She works with builders and engineers to improve job reporting and help business owners understand what is working and what is not.



Bradley Barnes—Principal

Since moving from the UK in 2010, Bradley has assisted a number of clients in the construction industry. He is passionate about helping his clients achieve their goals, be they financial or otherwise. He has expertise in cloud accounting software solutions, which provide quicker, more



Linda Fidge—Associate

Linda began her career at Brentnalls SA over 12 years ago having now worked with a range of clients within the construction industry. Linda's strengths are around business intelligence and analytics providing meaningful reports which are easy to interpret and allows business owners to make informed management decisions on where to invest their resources.



Alex Cianca—Supervisor, Accounting & Advisory

Alex joined Brentnalls SA in 2014 and completed his Accounting Degree in 2018. Graduated CA in 2020 and promoted to Supervisor July 2020. Alex has had exposure to a wide variety of industries through working with business owners to help them achieve their financial and personal goals. Alex has developed a keen interest in the construction industry and has been able to help his growing client base through benchmarking, budgeting and business analytic tools.



Brentnalls Construction

we care about your future

As a business owner you're faced with the challenge of managing a business and understanding the key issues relating to your industry, while working long hours.

In view of these challenges, Brentnalls Construction team recognise how quickly regulations and policies change in your sector, requiring you to operate in rapidly shifting economic conditions. Our focus is to deliver solutions and reduce costs, whilst increasing efficiencies within your business.

How does Brentnalls Construction help you achieve the outcomes you are seeking?

"Historical reports are important; however, we can produce much more than a static profit & loss and balance sheet. We have data analytics specialists who thrive on analysing your business data to provide you with insights on where you should be focusing your attention to get the most out of your business. We can tailor these reports to the needs and operations of your business. The reports can answer questions such as:

- Who is my best performing team member and why?
- Which type of projects do they perform best on?
- Which areas of my business are the most profitable?
- Where should I be focusing my efforts?

It is vital that you are making informed decisions about the future, in line with your strategy, said Christina Gulliver, Partner."

Why should you use Brentnalls Construction for Accounting and Business Advisory needs?

Christina Gulliver, Partner said, "We are passionate about ensuring our clients are informed and in control of their business and personal finances. Being profitable and in control allows clients to achieve their lifestyle and financial goals."

Our approach:

- Our proactive can-do attitude means we are making sure your expectations are met.
- Integrity and respect are at the core of our values when delivering on our advice.
- Everything we do, we do with a sense of urgency.
- Through our communication and teamwork we proactively solve problems to reach goals.

Brentnalls SA has a long and valued history of services to the construction, building and allied sectors.

These services are delivered under the banner of Brentnalls Construction, providing specialised support and expertise within the construction sector.

Our priority is you and your business. Our dedicated, and highly experienced team works closely with:

Professional Services

- Architects
- Engineers
- Quantity Surveyors
- Interior Designers
- Draftees

Allied Services

- Property Developers, Service & Maintenance
- Commercial Cleaning
- Traffic Control
- Landscapers

Trade Services

- Builders
- Civil Construction
- Plumbers
- Electricians
- Carpenters
- Bricklayers
- Tilers
- Welders
- Concreters
- Roofers
- Roof Plumbers
- Air-conditioning & Refrigeration Mechanics



We collaborate, educate and build an ongoing relationship with you.

partner for life





testimonials

“

Rick and his team have been supporting Camco for over 15 years. We have seen great changes through this time - a change of business ownership, global financial crisis, construction booms and downturns. We have shared the journey and every experience has seen us grow stronger together.

”

CHRIS GOOLD

Director
Camco (SA) Pty Ltd

“

After meeting Christina Gulliver, Partner and Rick Albertini, Managing Partner at a networking event last year Workzone made the move to Brentnalls SA in January. We have been impressed with their professionalism, candour, and support with respect to our business needs.

Always available, advising, recommending and on many occasions just listening.

A great rapport with Christina, Wade and Linda has grown, forming a great relationship that is trusted. Their enthusiasm is endless, nothing is too small or too hard...”

Janene Cole

Office Manager
Workzone Traffic Control

”

For a no obligation discussion about our services, simply contact our office and ask to speak to one of our construction team members.

Brentnalls SA

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Delivered either face-to-face, telephone or skype.

“

We at HMV Structural are a small business in the construction industry. Our core business is precast and structural steel packages, with our crane business used to erect our steel and precast.

Recently we changed accountants and have been amazed and delighted as to the interaction and “buy in” to our business since Rick Albertini, Shali Manolev and their team have taken over our account.

The reports we have been provided are excellent for us to review and to make informed decisions about past and future performance.

We have an accountant in Rick that genuinely wants success for our business, and he is backed by a team with exceptional knowledge, care and understanding of our business.

We are good at what we do, but we now have a partnership with Rick and his team, who are excellent at what they do and what they bring to our business, we couldn't be happier and look forward to many more successful years.

”

LYNDON VALENTE

Director
HMV Structural



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Liability limited by a scheme approved under the Professional Standards Legislation.

Brentnalls is not a partnership or a joint venture. Instead, the business of Brentnalls SA is independently owned and operated and it is an independent member of the Brentnalls Affiliation of Accounting Firms. Individual member firms do not accept responsibility or liability for the actions or inactions of any other individual member firm.



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Considered Value